

OTHER JOHN DEERE MANUFACTURING LOCATIONS IN EUROPE

EQUIPMENT DIVISIONS

John Deere Fabriek Horst, Netherlands	Trailed and Self-Propelled Sprayers
John Deere Usine Saran, Orleans, France	Diesel Engines
John Deere Usine d'Arc-lès-Gray, France	Balers, Mower-Conditioners, Front Loaders
John Deere Ibérica, Getafe (Madrid), Spain	Transmissions, Final Drives and Gearboxes, Gears and Shafts
John Deere Domodedovo, (Moscow), Russia	Construction and Forestry Equipment, Eurasian Parts Distribution Centre
John Deere Orenburg, Russia	Tractors, Combines, Seeding, Tillage and Crop Care Equipment
John Deere Forestry, Joensuu, Finland	Harvesters, Forwarders and Processing Heads

MARKETING & SALES OFFICES/JOHN DEERE FINANCIAL SUBSIDIARIES

John Deere France S.A. Marketing	Ormes, France
John Deere Ibérica, S.A.	Parla, Spain
John Deere Italiana	Milan, Italy
John Deere Ltd.	Langar, United Kingdom
John Deere Polska	Poznań, Poland
John Deere Russia	Moscow, Russia
John Deere Ukraina	Kiev, Ukraine
John Deere Bank S.A.	Luxembourg, Luxembourg

John Deere's Agriculture and Turf equipment is sold through more than 1,900 independent dealer outlets across Europe.

AGRICULTURE IN EUROPE (EU27)

Total Population	448 million
Agricultural Labour	8.5 million
Total Area	432.5m ha
Agricultural Land	175m ha
Agricultural Land – share of total land	39.1 per cent
Number of Farms	10.2 million

Source: Eurostat, i.m.a. (2021) and AGRI committee (2021)

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FACTS AND FIGURES 2022



NOTHING RUNS LIKE A DEERE

JOHN DEERE IN GERMANY

JOHN DEERE WERK MANNHEIM

With 3,600 employees, John Deere Werk Mannheim has been Germany's largest manufacturer of agricultural tractors for more than 50 years. The production programme for the worldwide market includes 25 different basic models with rated power outputs of 66 to 184kW (90 to 250hp), in different versions and with numerous options.

The Mannheim factory accounts for two thirds of Germany's total tractor production.

JOHN DEERE WERK BRUCHSAL

831 employees manufacture cabs for Mannheim tractors, and self-propelled harvesters (combines and foragers) made in Zweibrücken. The manufacturing portfolio also includes open operator stations for tractors.

JOHN DEERE WERK ZWEIBRÜCKEN

John Deere Werk Zweibrücken is the European manufacturing centre for harvesters. With nearly 1,000 employees, it produces eight different W- and T-Series combine models with five or six straw walkers and five different S-Series rotary combines, with a power range from 190 to 460kW (258 to 625hp), and with optional fully automatic levelling and 'intelligent' technology. The factory also manufactures six different 8000 Series and four different 9000 Series self-propelled forage harvesters for the worldwide market, with maximum power outputs of 279 to 713kW (380 to 970hp).

EUROPEAN TECHNOLOGY INNOVATION CENTRE, KAISERSLAUTERN (ETIC)

Opened in 2010, the technology centre employs 207 engineers, IT and marketing specialists to develop 'intelligent' solutions for precision farming (Intelligent Solutions Group) and future technologies. Development partners at this high-tech location are the technical university in Kaiserslautern, the local Fraunhofer Institutes and the German Research Centre for Artificial Intelligence (DFKI), in which John Deere is a shareholder.

MASCHINENFABRIK KEMPER GMBH & CO KG, STADTLOHN

With more than 300 employees, Kemper supplies row independent maize headers, pick-ups and kernel processors for self-propelled foragers and corn heads for combines.

EUROPEAN PARTS DISTRIBUTION CENTRE BRUCHSAL

With 645 employees, the European Parts Distribution Centre provides parts and accessories for all John Deere dealers in Europe, Africa and the Near and Middle East, as well as national parts warehouses. It also manages parts deliveries for all products manufactured in Europe. About 320,000 different parts are stocked in Bruchsal and about 600,000 articles of service parts can be offered, in an area covering 110,000 sqm. An internal packaging and distribution centre ensures efficient parts handling and delivery.

EUROPEAN REGIONAL OFFICE: JOHN DEERE MANNHEIM REGIONAL CENTRE

This is the regional headquarters in Mannheim for Europe and the CIS. From here, region-wide services are provided to support John Deere's European units.

JOHN DEERE WALLDORF GMBH & CO.KG / SALES & MARKETING SERVICE CENTRE

The Sales & Marketing Centre is responsible for Europe and the CIS countries.

In November 2021 about 300 employees moved here to support the company's dealers in offering the best possible customer service. Departments cover the two sales territories of Europe and the CIS. Their functions include customer support, aftersales service, parts supply and training for the full agricultural, turf and grounds care machinery product range.

JOHN DEERE FORUM, MANNHEIM

John Deere's visitor centre in Mannheim features a machinery display, gift shop and educational area. Open to the public Monday to Friday from 8am to 4pm.

DEERE & COMPANY, WORLDWIDE		2021	2020
Net Sales	Agricultural and Turf Equipment	(Mill.US\$) 28,369	22,325
	Construction and Forestry Equipment	(Mill.US\$) 11,369	8,947
	Net Sales of Equipment	(Mill.US\$) 39,737	31,272
Revenues	Financial Services	(Mill.US\$) 4,287	4,267
Total Net Sales and Revenues		(Mill.US\$) 44,024	35,540
Net Income		(Mill.US\$) 5,963	2,751
Research and Development Expenses		(Mill.US\$) 1,587	1,644
In % of Net Sales		4.0	5.3
Capital Investment		(Mill.US\$) 845	815
Employment, ww.		75,550	69,643
John Deere Locations, ww.			
Factories, ww.		89	89
	Agricultural and Turf Equipment	48	48
	Construction and Forestry Equipment	30	30
	Drivetrain Components, other	11	11
Technology Centres		7	7
Parts Distribution Centres		28	28
Sales Branches		28	28
	Agricultural and Turf Equipment	16	16
	Construction and Forestry Equipment, Drivetrain Components, other	12	12
John Deere Financial Subsidiaries		26	26

DEERE & COMPANY, OVERSEAS		2021	2020
Net Sales, overseas		(Mill.US\$) 17,261	13,318
Operating Income, overseas		(Mill.US\$) 3,070	1,365
Employment		45,713	41,669
Factories		58	58
	Agricultural and Turf Equipment	36	36
	Construction and Forestry Equipment, Engines, other	22	22
Technology Centres		5	5
Parts Distribution Centres		17	17
Sales Branches		20	20

DEERE & COMPANY, GERMANY		2021	2020
Sales volume, Germany		(Mill. €) 6,009	4,914
Investments in Germany		(Mill.US\$) 121	86
Locations (Agricultural Equipment)		6	6
Production in units			
	Tractors	35,855	28,000
	Combines / Self-Propelled Forage Harvesters	3,372	2,525
	Cabs	39,837	30,575
Employment, total		6,870	6,416
	Mannheim	3,600	3,358
	Bruchsal	1,453	1,276
	Zweibrücken	1,002	946
	Stadtlohn	296	300
	Kaiserslautern	207	236
	Waldorf	312	300